

SBE TODAY

Vol 30, Edition 236 AUGUST 3, 2015 Diversity in Action Publish by SBE certified SBE/DBE/MBE

Wright Enterprises-Community Spotlight Commentary & News



Mayor Willie Brown (center) speaks shortly after the court filing to stop the surprise sale of Frederick Douglass Haynes Gardens. Attorney Jonathan Holtzman (l), Rev. Dr. Amos Brown (right) and Preston Turner (far right).

The housing storms continue to batter San Francisco. When heavy hitters, longtime city leaders step up to the plate to fight for affordable housing in San Francisco, it goes to show just how bad things are.

After successfully stopping the impending sale of Frederick Douglass Haynes Jr. Gardens slated for today, July 30th, former San Francisco Mayor Willie Brown said the battle to take housing from the disenfranchised is "just the tip of the iceberg" of what is happening in San Francisco.

The perfect storm seems to be brewing in District 5 which is led by San Francisco Board of Supervisors President London Breed, who was on hand on Tuesday for the news conference held after the injunction to stop the sale of the affordable housing was ordered.

The meeting Breed called at the West Bay Conference Center on Monday, July 27 was supposed to be about retaining the former Yoshi's/Addition Complex for economic development and the community's call to action to keep it from falling into the hands of speculators. The complex was developed with tax dollars as an anchor in the Black Community of the Fillmore, a community that had been ravaged by the Redevelopment Agency. The late LeRoy King, whose memorial at ILLWU Local 10 was held Saturday, was instrumental in the development of the complex and fought for the site to be an anchor for economic revitalization in the community.

The meeting Monday night suddenly had the community crying out about the impending illegal sale of the Frederick Douglass Haynes Gardens Apartments. The complex of 104 units is located on Golden Gate Avenue and was created by public private partnership between Third Baptist Church and HUD. When Mayor Willie L. Brown Jr. showed up and voiced his concern about the sale of the property announcing that a lawsuit would be filed the next day, Tuesday, July 28th in Superior Court, the connection between the two issues became evident.

Reverend Arnold Townsend, an NAACP Vice President and resident of the Frederick Douglass Haynes Gardens, at both the West Bay Conference Center meeting and the press conference in front of Superior Court, characterized the battle. "We live in the first period in history where the wealthy covet the homes of the poor," said Reverend Arnold Townsend, a resident of Frederick Douglass Haynes Garden. More is forth coming with the Internationalmediatv.com reports of the Yoshis/Addition Complex meeting.

As one follows the money in San Francisco, it should be noted that one of the players in the attempt to obtain the Frederick Douglass Haynes Gardens is a seemingly benign group, LISC Bay Area (Local Initiatives Support Corporation). They have put up a \$3 million line of credit for the deal in the sale of the affordable housing complex that will result in rents increasing to between

\$3,000 a month for a one bedroom up to \$7,000 a month for a four bedroom apartment. (See this jpeg of the email that shows LISC's Involvement).

LISC's brand motto: "Helping neighbors build communities." The group has a very sharp and slick website that is filled with laudable examples of how its helping build affordable housing with Black faces prominent in their multicultural photos. But their involvement in the surprise sale of the Frederick Douglass Haynes Gardens and the funding of the Broad Street Neighborhood Profile that has as a major finding that the 13 mostly Black churches along the Broad Street corridor hinder economic

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DeSilva Gates Construction, L.P. is soliciting for SBE for the following project:

Montague Expressway and South Milpitas Boulevard Improvements, Contract No. C640 (15014)

OWNER:

SANTA CLARA VALLEY TRANSPORTATION AUTHORITY
 1436 California Circle, Conference Room 101,
 1st Floor, Milpitas, California 95035

BID DATE: August 12th, 2015 @ 2: 00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

Bridge, Structural Concrete, Channel Lining, Construction Area Sign, Clearing & Grubbing / Demolition, Electrical, Erosion Control, Fencing, Hazardous Material, Keystone Wall, Landscaping / Irrigation, Minor Concrete, Minor Concrete Structure, Micro-Surfacing (Type II), Railroad Track Removal, Roadside Signs & Markers, Sign Structure, Striping, Survey Monument, Survey/Staking, SWPPP Prep, Construction Site Management, Temporary Erosion Control, Underground, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909
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DeSilva Gates Construction, L.P. is soliciting for DBE for the following project:

VILLAGE PARKWAY EXTENSION PROJECT City Work Order No. 15024

OWNER:

CITY OF WEST SACRAMENTO
 Director of Public Works, 1110 West Capitol Avenue,
 1st Floor, West Sacramento, CA 95691

BID DATE: August 4, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, BUS SHELTERS, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, LANDSCAPING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL (TRELIS), ROADSIDE SIGNS, SLURRY SEAL, STAMPED/TEXTURED PAVING, STRIPING, SWPPP/PREPARE WATER POLLUTION CONTROL PLAN, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE B) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

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 Estimator: Victor Le
 Website: www.desilvagates.com
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FOR CONSTRUCTION ON STATE HIGHWAY IN PLACER COUNTY NEAR LINCOLN FROM 0.1 MILE WEST TO 1.0 MILE EAST OF CLARK TUNNEL ROAD, CONTRACT NO. 03-4E8604, FEDERAL AID PROJECT AGHSSTP-P193(012)

OWNER:

STATE OF CALIFORNIA
 DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidders' Exchange, MS 26,
 Sacramento, CA 95816

BID DATE: August 13, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC Dike, Biologist Consultant, Box Culvert, Wing-wall, Clearing and Grubbing/Demolition, Construction Area Sign, Temporary Clear Water Diversion, Erosion Control, Fencing, Cable Railing, Landscaping / Irrigation, Lead Compliance Plan, Treated Wood Waste, Midwest Guardrail System, Minor Concrete Structure, Roadside Signs, Striping, SWPPP / Water Pollution Control Plan Prepare / Water Quality Sampling, Monitoring & Report, Temporary Erosion Control, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Class 3 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209
 Contact: Keith Ones • An Equal Opportunity Employer

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for
Department of Transportation - Center Street & Union Street Bridge Repair

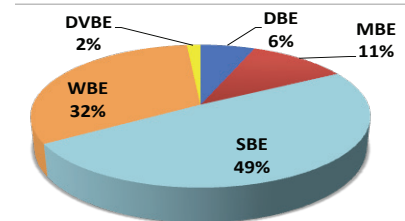
Location: Stockton, CA • Project No. 10-1C0904

Bid Date: August 18, 2015 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors/suppliers in the following trades: construction area signs; traffic control; SWPPP; asbestos monitoring & sampling; concrete sawing & coring; electrical/signal; reinforcing steel; joint seal; polyester overlay/removal; surveying; concrete pumping; bearing pads; seismic restrainers; steel plates; trucking; temporary supports; and precast concrete.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

AUDIENCE PROFILE Small Business Exchange, Inc.



California Sub-Bid Request Ads

PROJECT: Widen I-15 08-355V4

Project ID# 081400086

Victorville, CA

****THIS PROJECT HAS A 12% DBE GOAL****

BID DATE: AUGUST 05, 2015 • BID TIME: 2:00 P.M.

Please respond by 5:00 p.m., August 4, 2015

We are seeking quotes from CERTIFIED DBE including, but not limited to, the following work items: construction area signs, traffic control, coldplane asphalt concrete, remove bridge items, clear & grub, roadway excavation, structure excavation, structure backfill, ditches excavation, embankment construction, imported borrow, highway planting, hydroseeding, erosion control, irrigation system, aggregate base, lean concrete base, tack coat, asphalt concrete, place asphalt concrete dike & misc., PCC pavement joints, furnish & drive piling, CIDH, minor concrete structure, concrete bridge deck overlay, drill & bond, furnish precast, erect precast concrete, sound wall (masonry block-concrete), reinforcing steel, air-blown mortar, sign structure, roadside sign, alternative pipe culvert, reinforced concrete pipe, jacked reinforced concrete pipe, corrugated metal pipe (CSP), rock slope protection, concrete curb & sidewalk, misc iron & steel frame, cover & grate, misc bridge metal, fencing, object marker, metal beam guard railing, metal railing, concrete barrier, thermoplastic traffic stripe & marking, painted traffic stripe & marking, pavement marking, signal & lighting, traffic count station, soil nail, prepare & stain concrete, & trucking.

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested DBE firms from the Caltrans website using the Project ID # 0814000086/ 08-355V4 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

If you have any questions, Please contact Marty Keane: Phone 858-536-3100, Fax 858-586-0164 or email estimating@coffmanspecialties.com.

Non-DBE Subs/Suppliers: Indicate 2nd tier participation offered on your quotation as it will be evaluated with your price. For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.



9685 Via Excelencia, Ste 200 • San Diego, CA 92126
Phone: (858) 536-3100 • Fax: (858) 586-0164
e-mail inquiries to: estimating@coffmanspecialties.com

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Randy Somerday • An Equal Opportunity Employer

Sub Bids Requested From Qualified MBE, WBE, DBE Subcontractors & Suppliers for

EBMUD - Main Wastewater Treatment Plant Engineers Road Widening Project

Location: Oakland, CA

Project No. SD-357A

Bid Date: August 12, 2015 @ 1:30 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: electrical; fencing (chain link); roadway grinding; traffic striping; and trucking.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

CAHILL CONTRACTORS, INC.

Contact: Julie Park

estimating@cahill-sf.com, (415) 986-0600

**Bid Requests from Certified
LBE Subcontractors and Suppliers
for ALL trades EXCEPT Exterior Building
Maintenance & Solar Hot Water System.
O'Farrell Towers**

This is a SF MOH CMD project with construction workforce and prevailing wage, LBE & local workforce hiring goals.

O'Farrell Towers

477 O'Farrell Street

San Francisco, CA 94102

Bid Date: 9/1/15 @ 2 PM

Voluntary Pre-bid Meeting & Job Walk on
8/13/15 at 10:00 AM at

O'Farrell Towers, located at

477 O'Farrell Street, San Francisco, CA 94102.

REYES CONSTRUCTION, INC.

State License Number 507561

1383 South Signal Drive, Pomona, CA 91766

Phone: 909-622-2259 • Fax: 909-622-3053

Contact: Estimating • Mon-Fri 8am-5pm

REQUESTING SUB & SUPPLIER BIDS

From All Qualified

Disadvantaged Business Enterprises (DBE)

Subcontractors/Sub-consultants/Suppliers/

Vendors registered as a DBE for:

La Palma Recharge Basin

Contract No. LPRB-2015-1

Owner: Orange County Water District

Reyes Construction is requesting bids for:

SUBCONTRACTORS: Traffic Control, SWPPP, Surveying, Shoring, Dewatering, Earthwork, Structural Excavation & Backfill, Trucking, Wet Utilities, Monitoring Well, Minor Concrete Structure, Structural Concrete, Reinforcing Steel, Structural Steel, Masonry, Roofing, Doors, HVAC, Mechanical, Fiber Optics, Cathodic Protection, Electrical, instrumentation & Controls, Guardrail, Fencing, Paint & Coating, Landscaping.

SUPPLIERS: Traffic Control Material & Equipment, BMP Materials, Steel Pipe, Waterworks Material, Ready Mix Concrete, PVC Pipe & Fittings, Misc. Metals, Precast Catch Basin, Sluice Gates, Reinforced Concrete Pipe (RCP), Vertical Turbine Pump, Aggregate, Rip Rap, Misc. Concrete Materials & Supplies, Valves, Meters.

BID DATE: August 27, 2015 @ 2:00 PM

Assistance will be available for obtaining Bonds, Lines of Credit, and/or Insurance, necessary equipment, supplies, materials or related assistance services.

Plans and Specifications can be viewed online at no additional cost at

1.) <http://www.bidmail.com/Sublogin.aspx>

(To request an invite please email estimating@reyesconstruction.com)

2.) Via email by requesting to estimating@reyesconstruction.com

3.) Ocwplanroom.com – registration required

Please fax quotes to: 909.622.3053

California Sub-Bid Request Ads

DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Alan McKean
Website: www.desilvagates.com
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DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

FOR THE PAVEMENT REHABILITATION OF VARIOUS ROADWAYS IN THE UNINCORPORATED AREAS OF ALAMEDA COUNTY SPECIFICATION NO. 2261, FEDERAL AID PROJECT NO. STPL-5933(125)

OWNER:

County of Alameda - Public Works Agency
951 Turner Court, Room 300, Hayward, CA 94545

BID DATE: August 18, 2015 @ 2: 00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

Adjust Iron, Cold Plane, Crack Sealing, Electrical, Minor Concrete, Paving Fabric, Slurry Seal, Striping, Survey/Staking, SWPPP Prep/ Water Pollution Control Plan Prepare, Temporary Erosion Control, Trucking, Street Sweeping, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
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DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:
CALTRANS ROUTE 65 – CONSTRUCTION ON STATE HIGHWAY IN PLACER AND YUBA COUNTIES, IN AND NEAR WHEATLAND, FROM BEAR RIVER BRIDGE TO 0.10 SOUTH OF MAIN STREET AND FROM GRASSHOPPER SLOUGH BRIDGE TO 0.8 MILES NORTH OF SOUTH BEALE ROAD,

Contract No. 03-4F0404,

Federal Aid Project ACSTP-P065(102)

OWNER:

STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: August 18, 2015 @ 2: 00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, GRIND CONCRETE PAVEMENT, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL, OBJECT MARKERS, RUMBLE STRIP, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, DEVELOP WATER SUPPLY, IMPORTED BORROW MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, SHOULDER BACKING MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

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Summer Slowdown? Make the Most of It

By Sarah Field

While some seasonal businesses hit primetime during the summer, many others see a major slowdown as clients and customers go on vacation (and as new projects are postponed until after said vacationing.) Never fear – here are a few steps your business can take to make the most of the summer months.

Inventory and Audit

If your business is slower during the summer, take advantage of the free time by conducting a summer audit. While your time isn't necessarily "free," it's important to use the downtime you do have to verify product inventory in advance of busier months ahead.

Summer is also a great time to conduct a simple audit with your team, your stakeholders, and yourself. In addition to regular team meetings, schedule an off-site lunch or group activity and give your team the opportunity to provide feedback on what is working well for the group and what you can improve by the holidays. You can also connect with customers and outside stakeholders to ensure that you are meeting expectations, engaging on a regular basis, and collecting valuable feedback. Most importantly, you can use the summer months to look at your personal goals. Have your goals changed since your last performance review? Are you tuned in to all of the resources available to your business? Business owners often worry so much about pleasing customers that they forget to take care of themselves.

Liability Review and Tax Prep

All small businesses should consider liability insurance. Since most of available information comes directly from providers, the summer months are a good time to do extensive research on your liability insurance options. Check out this blog post for things to consider as you work to ensure that your business is protected.

You might not intuitively think of July as an important time for taxes, but there are many things you can do during the summer months to work toward achieving a good outcome for the year. Take your time reviewing the first half of your year, catching up on paperwork and forms, and meeting with your tax advisor.

Wright Enterprises-Community Spotlight Commentary & News

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growth, makes me think of what the Prophet Habakkuk states: "They rejoice like those who feed on the poor in secret." There is obviously more than what meets the eye in LISC's dealings.

The Broad Street report prompted a recent article, "OMI Dreaming" in the neighborhood paper Ingleside Excelsior Light: <http://www.ielightsf.com/2015/07/02/1696/>. It focused on the finding on page 5 or the report written by SF State student Daniel Marroquin and sponsored by the San Francisco Office of Economic and Workforce Development, San Francisco Planning Department and LISC Bay Area: Page 5

- High number of storefronts occupied by churches diminishes capacity for neighborhood-serving retail

The finding about the churches is an opinion that is not based on any empirical methodology. Why were not the 9 empty storefronts listed under challenges for the neighborhood? (For a response to the Ingleside Excelsior Light article click here.)

It's my observation that no matter how benign LISC appears to be, by being involved in the deal to sale Frederick Douglass Haynes Gardens and setting up the undermining of the Black churches in the report they funded, they are no friend to the Black community. One must ask who are the "neighbors" they are referring to in their motto.

In the midst of economic downsizing, rightsizing and turmoil, would it be beyond the greedy, to create confusion to run off with the goods. Ponder that as you consider the former Yoshi's Complex that closed its doors although reportedly making millions annually, the attempted sale of the Fred-

erick Douglass Haynes Gardens complex and the assessment that the Black churches in the OMI. Those with resources, it's time to do a "due diligence" investigation.

I suggested at the Monday's meeting about the Yoshi's/Addition complex, that LISC should be engaged to provide funding to assist with obtaining the building so that it can be utilized by the Black community in the Fillmore for economic and workforce development. If LISC is truly in the business of "helping neighborhoods build communities," they should be first in line to assist with the efforts to regain the Yoshi's/Addition complex.

JUDGEMENT FROM A HIGHER AUTHORITY?

For those who skipped Bible study and Sunday School, this may get pass you. But you can Google, Jezebel. It's interesting to note that judgment didn't come down on Jezebel until she prepared documents that resulted in her stealing the property of Naboth for her husband King Ahab through a set up. Although, Jezebel had done many egregious things including killing many prophets, it was her manipulation to get Naboth's land, that resulted in the prophetic word that dogs would lick her blood and there would be no body to bury. The beginning of her end began when her husband sighed and wished for Naboth's land although he already owned lots of property. He was the king. Jezebel satisfied Ahab's desire and they both met judgement.

Keep in mind the Third Baptist Church lawsuit to save Frederick Douglass Haynes Gardens is to prevent more homelessness in San Francisco. Here at the seat of City Hall is a sad portrait of what is multiplying in San Francisco. Drive around other than Union Square and see the proliferation of

homeless people with an increasing number of elderly. The Black churches are a hindrance to economic growth says the city in a report sponsored by the City and Bay Area LISC. Yet here is an example of a church taking action to keep 104 families from economic ruin. Instead of attacking the churches, the powers that be engage and empower the churches and other nonprofits to further stabilize families in San Francisco. Report Sponsored by City of San Francisco and Bay Area LISC.

"Everyone who lives in the Fillmore, Bayview Hunter's Point, Mission District and even Chinatown, be wary. We live in the first period in history where the earthy covet the ones and neighborhoods of the poor," said Reverend Arnold Townsend, a resident of Frederick Douglass Haynes Garden.

Remember the Community Reinvestment Act to make up for years of Redlining?

Economic empowerment must be more than brochures and classes on how to improve your credit. When organizations with money hand out brochures to empower the community yet use millions of dollars to undermine affordable housing in the name of building communities, "Houston, we've got a problem."

Don't forget the money that was supposed to get to homeowners because of the predatory loans and other deceptive banking practices? Oh yeah, you got your brochure, but not a dime.

After all the community meetings two years ago, whatever happened to the \$10 millions to be invested in Bayview Hunter's Point?

Source: Wright Enterprises-Community Spotlight

Summer Slowdown? Make the Most of It

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Networking and Outside Sales

Summer is a great time to network in person, so take the opportunity to catch up on face-time with contacts, colleagues, and prospects. It's also a great time to host your own networking event. Any type of open house or get together is a great way to not only celebrate and thank your customers and colleagues, but to find new ones.

And of course, while sales commonly slow down during the summer months, there are always new ways to get creative and boost sales. One option is ramping up your social media efforts to create new leads. If appropriate, consider a contest or social campaign through Facebook to increase your presence and attract attention for your business. Or try a new social network. If you only have a Facebook page, consider Instagram, Twitter, YouTube, or Pinterest.

Summer can also be a great time to try a fun promotion or special offer. Offer discounts to new and existing customers – or even better, existing customers who refer new business. Remember that seasonal slowdowns are temporary, and that things will eventually get back to normal. In the interim, a promotion or special seasonal offer may boost sales and engagement, and it could even land you some new customers who will stick with you well beyond Labor Day weekend.

Source: <https://www.sba.gov>

SUB-BID REQUEST ADS

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Alameda County in San Leandro at Benedict Drive Off-Ramp

Contract no. 04-2G8604

Federal-Aid Project: ACNHPI-580-1(059)E

DBE Goal: 12%

Engineer Estimate: \$1,860,000 – Working days 180

Bids: August 5th, 2015 @ 2:00pm

Requesting Sub-quotes for (including but not limited to: Construction Area Signs, Clear and Grub, Landscaping, Erosion Control, CIDH Piles ,Reinforcing Steel, Signs Roadside, Clean and Paint Steel ,Concrete Curb & Sidewalk – Misc, Fencing, MBGR, Thermoplastic Traffic Stripe & Marking, Painted Traffic Stripe & Marking, Pavement Marking, Message Signs, Lighting & Sign Illumination, Water Truck, Sweeper and Trucker.

Scope of Work: Construct retaining wall, planting and modify lighting.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Dan Schultz925-606-2400 dan.schultz@rgwconstruction.com for questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.